For over 80 years, the Utah Safety Council has been saving lives by promoting safety and health through education, services, and products all throughout Utah’s communities. We are a chapter of the National Safety Council, a non-profit organization, membership based and the foremost authority for safety and health resources in Utah. The council supports a diversified group of organizations in the state with member representation from government, transportation, construction, manufacturing, healthcare, education, mining, and oil & gas. We are proud to serve over 1000 member companies.

The Utah Safety Council provides excellent educational experiences for members and non-members alike.

We offer occupational safety training with the resources Utah employers need to help keep their workplaces safe and the tools needed to implement and manage successful safety programs in any industrial or office setting. We help keep workers safe in Utah’s warehouses, manufacturing plants, refineries, mining operations and office settings.

The council is also vested in the National Safety Council’s traffic safety programs to help prevent crashes and reduce collision related injuries and fatalities on Utah’s roads. For many of us, our drive to work is the most dangerous part of our day. Our Defensive Driving and Alive at 25 courses provide education to improve driver behaviors, making Utah’s roads safer and advancing our mission of saving lives.

Effective emergency care and response could make the difference between life and death in the workplace and in the home. First aid, CPR and access to an AED have the power to save a life. Not all first aid and CPR courses are created equal! All the emergency care programs at the Utah Safety Council meet or exceed the current OSHA standards as well as the current CPR and ECC guidelines.

With the Utah Safety Council’s home and community education programs, we offer Utah’s communities the knowledge and know-how to prevent the common injuries that occur outside of the workplace. With these resources, you can take safety home and on the go! We also offer anybody a child passenger safety (CPS) car seat inspection so we can keep our kids safe in moving vehicles.

In total, the Utah Safety Council will train about 13,000 Utahn’s every year in any one of our training programs. This is only possible because of the incredible and dedicated team at the Utah Safety Council. Every day we look forward to serving Utah and creating safer environments where we all live and work. But we cannot keep Utah safe all by ourselves. Nobody can do it alone.

For inquiries, please contact:
Utah Safety Council
801.746.7233 | 800.933.5943
accounting@utahsafetycouncil.org
## Statement of Financial Position

### June 2017

### ASSETS

#### CURRENT ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$43,825</td>
</tr>
<tr>
<td>Investments</td>
<td>$633,854</td>
</tr>
<tr>
<td>Trade accounts receivables, net</td>
<td>$161,741</td>
</tr>
<tr>
<td>Sales tax receivable</td>
<td>$328</td>
</tr>
<tr>
<td>Inventories</td>
<td>$56,548</td>
</tr>
<tr>
<td>Other current assets</td>
<td>$15,152</td>
</tr>
</tbody>
</table>

**TOTAL CURRENT ASSETS** $911,448

#### PROPERTY AND EQUIPMENT, NET

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$552,375</td>
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</tbody>
</table>

**TOTAL ASSETS** $1,463,823

### LIABILITIES AND NET ASSETS

#### CURRENT LIABILITIES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$91,290</td>
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<tr>
<td>Accrued expenses</td>
<td>$23,549</td>
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<tr>
<td>Other current liabilities</td>
<td>$27,290</td>
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</table>

**TOTAL CURRENT LIABILITIES** $142,129

**TOTAL LIABILITIES** $142,129

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Net assets without donor restrictions,</td>
<td></td>
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<tr>
<td>Undesignated</td>
<td>$1,321,694</td>
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</tbody>
</table>

**Total net assets without donor restrictions** $1,321,694

**TOTAL LIABILITIES AND NET ASSETS** $1,463,823
## INCOME

**PROGRAM INCOME**
1. Occupational Safety Program $730,545
2. Traffic Safety Program $437,855
3. Emergency Care Program $305,900
4. Membership Dues $254,316

**TOTAL PROGRAM INCOME** $1,728,616

**OTHER INCOME**
5. Community Events $148,036
6. Grants $158,974
7. Annual Meeting $7,890
8. Miscellaneous $110,881
9. Unrealized gain (loss) on investment accounts $4,324

**TOTAL OTHER INCOME** $430,105

**TOTAL INCOME** $2,158,721

## EXPENSES

**PROGRAM EXPENSES**
- Occupational Safety Program $359,368
- Traffic Safety Program $188,616
- Emergency Care Program $231,436
- Membership Dues $23,352

**TOTAL PROGRAM EXPENSES** $802,772

**OTHER EXPENSES**
- Community Events $160,443
- Grants $53,078
- Annual Meeting $47,736
- Miscellaneous $6,169

**TOTAL OTHER EXPENSES** $267,426

**ADMINISTRATIVE EXPENSES**
- Payroll $974,635
- Utilities $23,730
- Office $114,099
- Miscellaneous $144,113
- Repairs & Maintenance $18,437
- Depreciation $54,746

**TOTAL ADMINISTRATIVE EXPENSES** $1,329,760

**TOTAL INCOME** $2,399,958

**NET INCOME** $(241,237)